SUPPORTING SCHOOLS
DEVELOPING COMMUNITIES
SCHOOLLETTINGS.ORG

£13M PUT BACK INTO SCHOOLS SINCE 2012
Every penny saved makes a massive difference to schools. But school facilities across the country aren’t always being used to their full potential – especially outside of school hours and during weekends and holidays.

This is why SLS exists - we put schools at the heart of their communities, helping to make the most of their facilities and generate significant extra income, at no cost to them.

From marketing your school to health and safety checks and reporting on how your facilities are used, our 1,000-strong team have everything covered.

1,000
Members of staff, committed to supporting your school

£5M
Funding put back into schools in the last academic year

Our knowledge of the education system and decades of combined experience in the leisure industry make us different.

Everything we do revolves around the schools and communities that we work with. Our community-centred values are ingrained within our business, and every member of our team works hard to make sure the lettings process is as simple as possible for everyone involved.

Scott Warrington & Paul Andrews,
Founders/Directors
With 30 years of experience working with schools, sports associations and local groups across the country, we know how you and your community can make the most of your facilities.

“EVERYTHING WE DO REVOLVES AROUND THE SCHOOLS AND COMMUNITIES THAT WE WORK WITH”
We are proud to partner with more than 300 schools nationwide, all offering a range of unique facilities for hire.

From artificial pitches and netball courts to recording studios, conference rooms and theatre spaces, we match your facilities to the community groups that need them.

With our simple-to-use search tool, dedicated Regional Managers and on-site team, we are perfectly placed to handle the process of letting your facilities and ensuring that everything runs as smoothly as possible.

**HOW MUCH REVENUE COULD YOUR FACILITIES EARN?**

Below are some examples of annual income generated by some of our current school partners*.

<table>
<thead>
<tr>
<th>Facility</th>
<th>Income (£)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dance studio</td>
<td>£21K</td>
</tr>
<tr>
<td>Gymnasium</td>
<td>£34K</td>
</tr>
<tr>
<td>Theatre</td>
<td>£51K</td>
</tr>
<tr>
<td>Sports hall</td>
<td>£71K</td>
</tr>
<tr>
<td>3G pitch</td>
<td>£110K</td>
</tr>
<tr>
<td>Dining room</td>
<td>£18K</td>
</tr>
<tr>
<td>Main hall</td>
<td>£29K</td>
</tr>
<tr>
<td>Astroturf pitch</td>
<td>£45K</td>
</tr>
<tr>
<td>Classroom</td>
<td>£65K</td>
</tr>
<tr>
<td>Swimming pool</td>
<td>£105K</td>
</tr>
</tbody>
</table>

*Income may vary depending on the type of facility and location.
We work with over 7,500 hirers, from national sports bodies such as Netball England and Little Kickers to local drama groups and businesses. Whatever your size, we’ve got the connections and dedicated team to perfectly match hirers around the country with your school facilities.

25 million people use a facility hired through SLS every year. Speak to us today to find out how your facilities can build your income and your community.

INFO@SCHOOLLETTINGS.ORG
0800 044 8433
What is your motto that you live by?

“TEAMWORK MAKES THE DREAM WORK”

What are your main responsibilities?

My role includes assisting my line managers with staff rotas and weekly preparations, working across multiple sites, and looking after the needs and expectations of our customers and school partners.

What do you enjoy most about your role?

I really enjoy assisting with large functions which have a great footfall through the door, so that I can meet and greet new visitors to the school and make sure that the event runs as smoothly as possible for them.

What does a typical shift look like for you?

While on site, I help to set up and take down equipment for clubs and groups that are booked in with us and assist with any enquiries while they’re there. It’s great to have a varied role that allows me to meet people from all walks of life.
Can you tell us a bit about your community group?

My business is Rebound Therapy with Nikki, which provides therapeutic exercise on the trampoline for children and young people with SEN, autism and physical disabilities.

What facilities do you use?

We have very specialist requirements as we need a Rebound Therapy room with a trampoline.

Why do you use SLS?

The SLS team helped us to find the perfect space to use regularly, booking is simple and the on-site assistant always makes sure that we have everything we need ahead of each session. I also like that the money we spend on venue hire goes back into the school to benefit the children, their teachers and the wider community.

A year ago, I started my classes with just four students, and now I’ve got 24 students and a waiting list of a further 10. My new goal is to run additional after school sessions, which will enable more young people to benefit from Rebound Therapy.

What do you love about your community group?

I’m hugely passionate about the work we do because of the difference it makes to children and parents. Rebound Therapy doesn’t just provide physical exercise, it can promote communication, self-esteem, and confidence.
Our schools-first ethos and commitment to customer service are reflected in everything we do, from the moment you get in touch to the end of every on-site event.

But don’t take our word for it - take a look at what some of our school partners say about working with us.

**WHAT OUR SCHOOL PARTNERS SAY**

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**SHIREBROOK ACADEMY, MANSFIELD**

- Increased revenue from bookings
- SLS team on-site every evening and weekend
- Jam-packed hire schedule for local sports groups

**ARK WALWORTH ACADEMY, LONDON**

- Expected to generate £200k of extra revenue through lettings this year
- Investment into new 3G pitch is set to boost future bookings
- Extra funding for new initiatives, including free breakfasts for students

“It’s fantastic to see our facilities benefiting so many groups in the local area - SLS have been a tremendous support to us in making our hire programme so successful and supporting us in achieving our ambitions. I wouldn’t hesitate to recommend them to other schools looking for a facilities hire partner.”

Andy Gilbert, Vice Principal

“To me, generating income through hiring out facilities is an absolute no-brainer. It’s one of the most valuable assets a school has, but it must be done professionally so it doesn’t end up being a distraction or counter-productive to the school’s core purpose – being a place of education.”

Elesha Miller, Operations Director
Already have a lettings programme? Speak to us to discuss how you can benefit from our market-leading approach to school lettings.

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0800 044 8433
Throughout your journey as one of our school partners, you’ll have a dedicated point of contact and benefit from our team behind-the-scenes who will help you along the way.

OUR TEAM

DIRECTORS
Our Directors make sure that our schools-first ethos is ingrained in everything we do as a business, ensuring that everyone works together to strengthen the communities that we work with.

REGIONAL MANAGERS
With their in-depth understanding of your local community, our Regional Managers can be contacted whenever you need support or advice.

SCHOOL MANAGERS
Your dedicated School Manager can help with any questions that you have, from marketing to health and safety and logistics.

ASSISTANT MANAGERS
From finding new business for your school to managing each letting, our Assistant Managers ensure that the process runs as smoothly as possible every time.

SPORT AND LEISURE ASSISTANTS
Whenever anyone hires your facility, one of our trained Sports and Leisure Assistants will be there to greet the hirer, set up, and make sure everything is secure and tidy after they leave.
HELPING YOU FOCUS ON WHAT MATTERS MOST

MARKETING
From a website to social media content and posters, we’ll provide you with everything you need to reach those who want to hire your facilities.

REPORTING
Our regular reporting on a range of targets, from financials to cleanliness, gives you full visibility over when and how your facilities are being used.

MANAGEMENT
Our team supports the performance of your school lettings at every level, undertaking HR, recruitment, payroll and marketing for you.

HEALTH AND SAFETY
Our staff are fully trained and hold DBS checks. We have an extensive safeguarding agreement for hirers, as well as requiring them to provide any public liability insurance documents where necessary.
We also take on-site safety extremely seriously. When at your school, our staff use electronic lone worker devices which are worn at all times.

SERVICE GUARANTEE
All our school partners are protected by an operational guarantee. If, in the first year of working with us, we fail to deliver the levels of lettings income you expect, our agreement can be dissolved without any financial penalties.

It’s easy to get started on your lettings journey. Simply call or email our team to discuss your needs.
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“SCHOOL LETTINGS SOLUTIONS PROVIDE A LETTINGS SERVICE THAT ENABLE THE COLLEGE TO HAVE A PROFIT SHARE AND TAKES AWAY THE CHALLENGES THAT LETTING OUT THE PREMISES CAN OFTEN BRING.”

“HELPFUL, THOROUGH, PROFESSIONAL AND EFFICIENT - GREAT SERVICE!”